

Mercer Dental Society



Happy Thanksgiving!

November 2013

President's Message

*Happy fall to all!
I am very excited about the new blood in our executive committee and feel the enthusiasm as we have been rolling ideas to make the society more beneficial to our members. Please register for the upcoming meetings with a wide range of topics from practice management, endodontics, pharmacology, implants and more. We are also planning a very exciting Staff Appreciation night in April next year at The Mercer Oaks Country Club so look out for the details coming soon. If any of you know dentists in the area that are not members please feel free to invite them to one of our dinner meetings as your guest and we will pay for them in an effort to have them join our component. Our current membership is about 280 members and we really should be seeing them at the meetings so please forward the emailed newsletters to as many of your colleagues as possible. This newsletter is also a place for you to advertise your services or a job opening at a very nominal fee. Hope to see you all at "Endogastritis" by Dr. Noah Chivian on November 19th at the Hyatt.*



Best Regards,

Dr. Janhavi Rane

November Program

11/19/13

Noah Chivian, DDS, FACD, FICD

3 CE Credits

\$35 members, \$45 at door & non members

6:30pm-9:30pm

Hyatt, 102 Carnegie Center, Princeton, NJ 08540

Title of presentation:

Endogastritis: Causes and Cures

Session description:

Endogastritis (en'do-gas-tri'tis) has been defined as a pain in the abdomen-- particularly the mucous membrane lining of the stomach -- caused by untoward incidents that occur during root canal therapy or are discovered following root canal therapy. Such symptoms may arise upon:

- 1) Seeing red in your post preparation;
- 2) Realizing you file is 3mm short;
- 3) Locating a fractured root requiring extraction;
- 4) Finding a fractured post in the root.

The treatment for Endogastritis is prevention. When faced with the predicament, the best approach is a period of contemplation followed by a coordinated treatment plan to correct the problem. The presentation will focus on preventing and treating these stress-causing situations.

Learning objectives:

At the conclusion, participants should be able to:

- Understand how to minimize Endogastritis in practice.
- Define a universal approach to post and fractured post removal.
 - Determine a treatment plan for repairing post perforations.
 - Describe the indications for using ProRoot MTA, Geristore and barriers in repairing post perforation.

**Mail Checks For Registration To:
Mercer Dental Society
c/o Dr. John Lu**

133 Franklin Corner Road, Lawrenceville, NJ 08648

MERCER DENTAL SOCIETY SCHEDULE

1/29/14

Member Case Presentations
6:30pm-9:30pm
3 CE Credits

\$35 members, \$45 at door & non members
Hyatt, 102 Carnegie Center, Princeton, NJ 08540

2/19/14

TBA
All day meeting

3/18/14

Dr. Steve Lubis
Winning Breakthrough Marketing Strategies for
the New Economy
3 CE Credits
6:30pm-9:30pm

\$35 members, \$45 at door & non members
Hyatt, 102 Carnegie Center, Princeton, NJ 08540

4/18/14

Staff Appreciation Nite

5/20/14

Dr. Thomas Viola
Pharmacology Breakthroughs For Dentistry
3 CE Credits
6:30pm-9:30pm
\$35 members, \$45 at door & non members
Hyatt, 102 Carnegie Center, Princeton, NJ 08540

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We Want You!

The NJDA Leadership Conference - an update 10/8/13

By Dr. Michael Scalia, DDS

"Many hands make light work" - an age old axiom.

As the Mercer County Executive Board, Council Members, Members-at-large and MCDS staff work to improve services to you, our members, please keep in mind that we also need your help!

How you may ask? Simple. By attending membership meetings, by providing feedback about what Mercer County Dental Society can do for you and your patients, and by becoming more active in the MCDS through taking on roles in our organization - both big and small. This could mean volunteering to help out with one initiative as a Member-at-large, taking on a Council Member position, or becoming part of the Executive Board.

Today both Dr. Milan Patel (one of our newest MCDS members and a Member-at-large) and myself attended the NJDA Leadership conference. This conference is a new initiative on the part of the NJDA to improve communications between the 13 component societies as well as between the NJDA and the components.

Many ideas were shared among the component society representatives and much information was given to them by the NJDA to help the component societies better serve their members. If you haven't gotten the jist of what your leadership is trying to do for you then please know that we, your representatives, are trying to re-design how the MCDS works for you. We are looking to have more active member meetings - meetings which foster more camaraderie, networking, sharing of information, and fun, in addition to continued CE programming. The improved communication between MCDS and the NJDA, as well as between other component societies will allow a stronger legislative voice for us at the state level, a more informed membership base, and a more fulfilling journey for us as dentists in Mercer County.

Briefly, the conference covered the following topics:

- Vendor partners of the NJDA - a networking breakfast was held for component society representatives and vendor representatives.
- A structural overview of organized dentistry was given by the NJDA Executive Director Art Meisel.
- The role of the Component Dental Society was reviewed by the NJDA Treasurer.
- The NJDA Communications plan to help component societies communicate better with each other and with the NJDA.
- A "Best Practice" open session where component leader shared both past component successes and challenges so everyone could learn from each other

Fellow MCDS members, our future is bright. Let's all pitch in to help continue to build our chapter into an organization that evolves with the times and serves it's members well.

Thank you.

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Paul M. Goodman, D.M.D.,

Jeffrey M. Goodman, D.M.D., &

David H. Goodman, D.D.S. have acquired the practice of

Richard M. Friedman, D.D.S. - Lawrenceville, New Jersey

AFTCO is pleased to have represented
all parties in this transition.

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ANNOUNCEMENT

Drs. Scalia and Wolf have named their practice to:
“Lawrenceville Prosthodontic Dentistry”

Although the name is new, the high quality prosthodontic services they can offer your patients remains the same. Should you have any general prosthodontic questions, or would like to send a patient to their office for prosthodontic care, please contact them at: **609-895-7181**

As Dr. Scalia is fairly new to the area, he would like to have a meet and greet with any and all Mercer County Dentists. Again, please contact his office to schedule a get together - be it a 15 minute visit to your office or a lunch.



Wishing you and your staff a wonderful autumn season.

*Dr. Michael Scalia, Specialty #5900
Dr. Robert B. Wolf, Specialty #3664*



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ADA Delegate Report

Dr Maxine Feinberg's campaign for ADA President –Elect is in full swing. She has been visiting the different districts nationally and by all indications doing quite well.

ADA Working to Educate Members on the Affordable Care Act

During the past few months, the ADA has been developing resources for its members to make sure they are armed with information about the Affordable Care Act (ACA), including a four-part series of articles in ADA News that featured:

- An analysis of the ACA's impact on oral health
- An examination of dental benefits impacted by the ACA
- A look at the ACA's effect on market forces
- The status of the ACA's market implementation

The ADA wants its members to fully understand how the law will and will not affect our members and their patients. As a recent analysis by the Health Policy Resources Center concluded, the ACA falls far short of what it could have done. While millions of children who did not have dental coverage now will have it, for the most part low-income adults are ignored.

The NJDA and Oral Health Coalition will be working with the Pew Foundation to increase the amount of fluoridated water in New Jersey. There will be a multi-faceted approach to accomplishing this goal.

The ADA is working to increase its percentage of membership. Presently, the number of dentists who are members has increased but the percentage has decreased.

UMDNJ has officially changed its name to Rutgers.

There is a push by the Federal Government Agencies for greater number of audits to reduce fraud and abuse in Medicaid.

Dr. Sid Whitman

NJDA Committee on Continuing Education - Update NJDA Council on Annual Session - Update

Your NJDA is working harder and smarter for you. As a new member to each of these assemblies I'd like to highlight some of the new and ongoing efforts of the NJDA to better serve all of us, it's member dentists.



The Council on Annual Session is moving into high gear for the 2014 Annual Session – which is taking place at a new venue – The Revel Casino in Atlantic City. With the vision for the weekend completed - which includes excellent continuing education courses, a well rounded exhibit floor, networking opportunities and various social events... the staff at the NJDA and the Council on AS also have secured most speakers and vendors for the conference.

Your participation will help this event be a great success! How you might ask? Simple. Attend the Annual Session. Register for the CE's that interest you. Provide feedback about the event to ANY of the organizers there, call Maureen Barlow at the NJDA, or just contact me to provide feedback. Visit the vendor fair. Talk with the vendors. Make purchases for your offices at the vendor fair. Participate as much as you can - you will be sure to experience camaraderie, great CE's and fun. Perhaps you will even get lucky at the blackjack tables!

Seriously though, if you didn't know this already, the NJDA is changing. We know that the NJDA is here to help it's members and their patients - however, they are putting forth new efforts to meet both their, and our, goals.

You should already see the NJDA becoming more involved at the grassroots/component levels - by offering more of their support to us and coordinating communications between the components. A wonderful example of this is the responsiveness of the NJDA Executive Director, Art Meisel - I am a new practice owner and have had to call Art several times already for advice regarding managing staff and patients. I found Art to be very responsive and helpful - and he is available for all of us who might need his guidance. All of the NJDA staff are available for us too - and they are only a phone call away. Another example of NJDA proactivity and support comes in the form of the new Monday email that details “Events and Updates” for all NJDA members.

In so far as CE's - The NJDA CE Committee was recently formed to coordinate and streamline all CE's offered by the NJDA. Aside from weekend study clubs and weekday courses, the NJDA will create three major CE opportunities for its members as follows:

1. The New Dentists Conference, on Saturday, March 22nd, the site TBD. This conference will focus on the experiences all dentists face within their first ten years of practice, in addition to CE's tailored to this new generation of dentists.
2. The Annual Session - The CE's offered here will focus mostly on clinical topics.
3. The Members Day Conference, in the fall, will focus on practice management for the entire dental team. Bring your entire staff. The NJDA and its sponsors will offer this one day conference to focus on better business practices for dentists, office staff, hygienists' and assistants at a very low cost. This is a member benefit you won't want to miss!

Please contact me if you have any suggestion for speakers or topics for next year's CE classes - both for the NJDA and for MCDS. Your help will aid us in creating a better product for you and your peers.

Thank you

Dr. Michael Scalia, DDS

To advertise in Mercer Dental Society Newsletter and to post employment available or seeking, please email: geeturanesdental@aol.com

Mercer Executive Committee Meeting Minutes

October 8th, 2013

Staff appreciation night is April 18th, 2014. Put the date on your calendar. We discussed various options for the night and decided Mercer Oaks would be the best venue. Stay tuned for event details.

Kevin Collins DDS has resigned from Council on New Membership. Anthony Prousi DDS, MD has decided to head this position.

At this time, we are still looking for an all-day speaker for our February 19th meeting. We would like to invite a speaker that includes many disciplines in Dentistry, also relevant to staff members. Ideas for speakers include one focused on Periodontics for this year. The possibility of splitting the day into multiple disciplines was also discussed.

Princeton Medical Center is an option for our shorter evening meetings. We are looking into the details.

October 9th our President-elect Michael Scalia, DDS will be attending a leadership meeting including other components (county representatives). This meeting is important on multiple levels including better collaboration at the local level to generate broader support, and establish common ground for a more uniform approach at the state level.

Sidney Whitman DDS our NJDA trustee reminded us of the Pew Foundation, the non-profit trust organization, that is interested in helping spread access to fluoridation in the state of New Jersey which ranks as the 49th lowest state in the country for access to Fluoride in our drinking water.

Efforts to organize the NJDA annual meeting have included efforts at the county level. Many vendors are already in place for the meeting.

We stressed at our meetings, there are 3 ways to garner CE credits: 1. our new dentist's meeting, 2. the annual ADA sessions as well as the NJDA annual session, 3. membership day. The first two are generally more clinical focused CE credits, the third is more focused on practice management.

Our challenge has always been to attract the most attendance at our evening speaker meetings. We reminded everyone that the benefit of county level membership in addition to state and national is 5-fold: 1. networking, especially for new dentists 2. easy and relatively quick CE credits 3. local level support for state and national level issues 4. newsletter!!! 5. employment opportunity advertisement

In addition to event details in the newsletter, keep an eye out for blue mailer cards that will include place, date and time of our upcoming meetings.

We discussed the possibility of expanding the newsletter to allow for member articles. We would likely include additional sponsorship ads in the newsletter if it expands to offset our added cost.

Dr. Anthony Prousi DDS, MD
Recording Secretary
Mercer County Dental Society



Executive Committee

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