



# Mercer Dental Society

NOVEMBER 2019

[www.mercerdentalsociety.com](http://www.mercerdentalsociety.com)



## PRESIDENT'S MESSAGE

I hope everyone is enjoying the beautiful autumn weather as we approach the holiday season. Our last meeting was a great turnout. I want to thank our NJDA Officers Dr. Tom Rossi, Dr. Mitch Weiner and Dr. Art Meisel for coming to speak to us about the NJDA's Building for our Future Campaign. There were three Rutgers University dental students in attendance along with 2 new members of MDS.

We were able to witness 2 MDS members inducted as ADA life members which is such an honor. Congratulations to our ADA life members Dr. Stephen Hudis and Dr. Joanne Reiffe-Fishbane. During the meeting, a vote was approved for our component society to donate \$2,000 towards the NJDA's Building for our Future Campaign spread over a 5 year period. This will go towards the building renovation project of our public spaces and is something we can all be proud of. This renovation is timed for NJDA's 150th anniversary.

As the year closes, I encourage everyone to register and attend our upcoming meeting on Tuesday November 19th, 2019. We will have Dr. Shahid Aziz, a Professor of Oral and Maxillofacial Surgery at Rutgers University School of Dental Medicine, lecture on Invisalign Orthognathic Surgery. Beginning in the New Year, we will have Dr. Naren Rajan give his talk on Digital Workflow in the Dental Practice. This would be a great opportunity to incorporate Digital techniques in private practice of dentistry.

For anyone who would be interested in volunteering, the NJ Special Olympics will be holding a Medfest at the Special Olympics Complex in Lawrenceville, NJ. The event will be held on Saturday November 23rd, 2019 from 10 am - 2pm. This is a great opportunity to help get involved and to give back to your community. To register, go to our MDS webpage and click on the flyer under the Upcoming events tab.

If anyone would be interested in becoming more involved with MDS, feel free to let us know. Feedback and/or suggestions are always welcome to help our society prosper. MDS is grateful for your continued support.

I wish you all Happy Holidays.

Sincerely,

Dr. Dana DiGerolamo, DMD, MBE  
President  
Mercer Dental Society  
2019-2020



MDS President,  
Dr. DiGerolamo at the  
Sep 2019 MDS meeting



MDS Treasurer, Dr. Scalia  
at the Sep 2019  
MDS meeting



MDS Chair of Sponsorship  
Committee, Dr. Saffar at the  
Sep 2019 MDS meeting

## 2019-20 MDS CALENDAR

Meeting Date	Course Topic	Speaker
Tuesday, Nov. 19 <sup>th</sup> , 2019	Invisalign Orthognathic Surgery	Dr. Shahid Aziz, DMD, MD
Tuesday, Jan. 21 <sup>st</sup> , 2020	Digital Workflow in the Dental Practice	Dr. Naren Rajan, DMD
Tuesday, March 24 <sup>th</sup> , 2020	Management of Dental Pain & Appropriate Opioid Prescribing Practices	Dr. Tom Viola, RPH
Tuesday, May 19 <sup>th</sup> , 2020	TBA	Dr. Jonathan Korostoff, DMD, PHD

**Members: All Meetings & Dinners are Complimentary**  
**Non Members: First Meeting is Complimentary after that \$55**

To register and pay online: Please visit <https://www.mercerdentalsociety.com/> and click on the Mercer Dental Society Calendar tab



Email: Jolanta Matusiak-Gora, Executive Secretary, MDS  
[execsec.mds@gmail.com](mailto:execsec.mds@gmail.com)

Mail Checks To: Jolanta Matusiak-Gora, Executive Secretary, MDS  
Prosthodontics of Princeton, PC, 601 Ewing St, Suite B-4,  
Princeton, NJ 08540

### Tuesday, November 19<sup>th</sup>, 2019

6:30 PM TO 9:30 PM

STONE TERRACE 2275 Kuser Rd, Hamilton, NJ 08610

## INVISALIGN ORTHOGNATHIC SURGERY

**Dr. Shahid Aziz, DMD, MD, FACS**  
**Professor, Oral and Maxillofacial Surgery**  
**Rutgers University School of Dental Medicine**



Dr. Shahid Aziz is a Professor of Oral and Maxillofacial Surgery and Plastic and Reconstructive Surgery at Rutgers University, is a Diplomat of the American Board of Oral and Maxillofacial Surgery, and a Fellow of the American College of Surgeons.

Shahid is also an Attending Surgeon at University Hospital (Newark, NJ), St. Joseph's Regional Medical Center, Paterson, NJ, Robert Wood Johnson University Medical Center, New Brunswick, NJ, St. Peter's University Hospital, and Hackensack University Medical Center, Hackensack, NJ. He is a graduate of the Lawrenceville School and Rutgers College. Shahid received his dental degree from Harvard University School of Dental Medicine and his medical degree from Columbia University College of Physicians and Surgeons. He completed his general surgery and oral/maxillofacial surgery training at New York-Presbyterian Hospital-Columbia University Medical Center

# DIGITAL WORKFLOW IN THE DENTAL PRACTICE

Tuesday, January 21<sup>st</sup>, 2020

6:30 PM TO 9:30 PM

Stone Terrace, 2275 Kuser Rd, Hamilton, NJ 08610



## LEARNING OBJECTIVES

- Become familiar with currently available digital impression systems
- Understand digital workflow pathways for general practice
- Become aware of current literature support for digital impression scanning
- Learn indications and contraindications for taking digital impressions
- Discover unique advantages of taking digital impressions



**Dr. Naren Rajan, DMD**

Dr. Naren Rajan brings over 15 years of private practice experience and has been involved with digital techniques in dentistry since 2007. His focus is on incorporating digital impressions and workflows into everyday restorative and implant practices. He has lectured nationally for major dental companies as a key opinion leader for 3Shape, Straumann, Henry Schein as well as for private dental study clubs, presenting over 30 programs to date on digital dentistry. He is actively involved in dental education as well serving as Assistant Director of Digital Dentistry at the new Touro College of Dental Medicine in New York.

He graduated from the Rutgers School of Dental Medicine with OKU honors, followed by a general practice residency at Jersey Shore University Medical Center and received his Fellowship in the AGD. Outside of clinical practice, Dr. Rajan is involved with multiple study clubs and has trained at both Spear Education and The Pankey Institute.



## Treasurers Report

- First budget meeting will be October 25th, 2019. Dr. Lorraine Kosztyu, Dr. Mariya Brown and Dr. Michael Scalia will be meeting.
- MDS has committed to a \$2,000 donation to the NJDA Capital Campaign every year for the next 5 years. Dr. Sid Whitman is leading the capital campaign and will be asking all components to donate as well.
- MDS has committed to a \$500 donation to Donated Dental Services every year from now on.



**Dr. Michael Scalia**  
Treasurer, MDS  
Chairperson, MDS Budget Committee  
NJDA Alt. Delegate



**Dr. Fred Babinowich  
ADA Delegate, NJDA Delegate**

On Thursday September 5th the Treasurer reported to the delegates on the financial status of the ADA. He said that our membership numbers are increasing but the number of full dues active members in decreasing. This in addition to the loss of revenues due to CVS no longer being an active sponsor has resulted in a deficit. CVS withdrew its financial support from the ADA because of the ADA's negative stance on Smile Direct Club. CVS has entered into an agreement with Smile Direct Club to allow for their kiosks to be in CVS stores. Therefore in order to close the deficit the Board of Trustees put forth two resolution.

**1. Resolution to change the life membership from a 75% discount to full dues and only allowing members who join right out of dental school no dues for he first two years instead of the present 4 years.** Testimony supporting the change came from dentists of all age groups and many active life members were comfortable with the increase in dues to support the financial future of the ADA. Testimony against came from a number of active life members who believed that the ADA should be better stewards of the budget and look to cut costs elsewhere instead of increasing life members dues. In other words do not balance the budget on the backs of active life members. Some in favor of this resolution made it seem as if active life members were free loading since they were not paying full dues. I commented that it is not a money issue but one of respect. I felt that the ADA was not respecting the work many life members have done at the local, state, and national level, by taking away the discount without so much as a thank you (the thank you came the day before the vote).

Some members suggested grandfathering the existing life members. Concern were also raised that the ADA would lose more active life members and new members than they project with this change in dues. Discussion was also made on splitting the resolution into two parts, one for active life members and one for new members.

**Resolution passed by House of Delegates as written.**

**2. Resolution amending the ADA policy on long term financial strategy on dues stabilization,** the premise is that inflation affects the ADA's cost to deliver existing programs. To minimized volatility in membership dues and keep pace with normal inflation, consider each year a minimum dues adjustment (note not a dues increase) equal to the dues of the active member for the prior year multiplied by the prior 5 years average U.S. Consumer Price Index percent change. I objected to this resolution since I considered it an end a round by the Board of Trustee to circumvent the power of the House of Delegates whose responsibility is to vote on the budget. I felt that if the Board wanted to increase the budge they should come to the House and ask. I was also concerned that there would be less oversight by the House on programs put forward by the Board. My objection was noted.

**3. Resolution to approve the budget. House voted to approve the budget. Dues for 1/2/2020 will be \$565. There will be no dues increase.**

There were a total of 92 resolutions that came before the House. Here are a few of those resolutions and the outcomes.

**4. Resolution to remove the Dentist's Prayer was discussed by the delegates.** Some members felt that the ADA needed to be more inclusive and that having a dentist's prayer excluded some individuals. After a lot of discussion the resolution was amended to state that in recognition of diversity and to be inclusive of our membership, meetings of the Association may begin with a personal moment of reflection or silent prayer. **Resolution was amended and passed.**

**5. Resolution was discussed that would have prevented the publishing of how individual trustees on the board voted on issues.** Some delegates argued that it was important to know how a trustee voted since future officers will come from the board. It was felt we needed openness and transparency. Other delegates said we should trust the trustees decisions and it was not necessary to know how the individual voted on an issues. **Resolution was defeated**

**6. Resolution to allow each of the dental specialties to have one delegate and an alternate delegate as members of the house.** Some members voiced opposition to this resolution. They stated that already 20%of the delegates are specialist and that with some of the specialty organization not requiring membership to the ADA it did not make any sense to afford them a delegate at the House. **Resolution defeated.**

## NJDA Board Of Trustees, 9/25/19

### 1. January 15<sup>th</sup> is the ribbon cutting for the newly redesigned and remodeled NJDA headquarters.

- The renovation is complete with just a few small items on the punch list remaining.

### 2. A new version of the ADA insurance form will be released.

- The only change will be an addition of U (undecided) next to the choices for M (male) or F (female) for gender.

### 3. Gov. and Public Affairs

- The rental lease bill prohibiting insurance companies from signing participating dentists up with other interconnected insurance plans has been signed by the Governor and has passed.
- The last report from the DEP on fluoridation in NJ was in 2011. There will be a meeting with the DEP petitioning for the updated publication of levels. Fluoride is considered a contaminant.

### 4. Membership

- 2,154 Full Active members
- 491 Active life members

**5. In conjunction with the ADA removing the waived membership dues for Lifetime Members**, it was asked of the NJDA Board to decide whether or not to remove the minimal NJDA membership fee for dentists in a residency program at our state level. It is a pilot program that the ADA is endorsing and dentists in this group will receive the waiver from the ADA. The NJDA BOT voted in favor of complying with the ADA suggestion.

**PLEASE reach out to me with any questions or needs for clarification regarding any NJDA matter.**

Thank you for allowing me to serve as your Trustee.

### NEXT MEETING

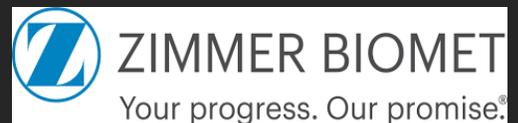
House of Delegates meeting November 13, 2019 at Pines Manor, Edison, NJ

- 8:30 am -10 am Component Collaborative Workshop
- 10 am – 12 pm House of Delegates meeting
- 12 pm – 1:30 pm Lunch
- 1:30 pm – 4:30 pm Board of Trustees meeting



**Dr. Lorraine Kosztyu**  
NJDA State Trustee  
NJDA PAC Representative  
NJDA Delegate  
NJDA Relief Council Member

## MDS SPONSORS



<b>2019-20 MDS OFFICERS</b>	<b>Name</b>	<b>Phone number</b>
President	*Dana DiGerolamo	215-822-4042
Past President	*Suzanne Reinhardt	609-924-1975
Vice President	*Chandini Hudson	609-588-0606
Secretary	*Priti Dagli	609-716-7100
Treasurer	*Michael Scalia	319-594-1599
*Has Executive Board voting rights		
<b>NJDA COUNCIL/COMMITTEE POSITIONS</b>		
Chair, Relief Council	Suzanne Reinhardt	609-924-1975
Peer Review, Chair for MDS	David Schor	609-896-0589
Dental Benefit Programs	Sidney Whitman	609-203-1763
Government & Public Affairs	Fred Babinowich	609-802-3699
Membership	Janhavi Rane	609-529-2258
Judicial Council	Janhavi Rane	609-529-2258
Annual Session	Neal Gittleman	908-313-6761
Champion of Action	Radwa Saad	609-890-1888
NJDA PAC Representative	Lorraine Kosztyu	609-896-1050
NJDA PAC Representative	Leslie Hayling, Jr.	609-599-2800
<b>NJDA TRUSTEES</b>		
NJDA State Trustee	*Lorraine Kosztyu	609-896-1050
NJDA Alternate Trustee	Janhavi Rane	609-529-2258
<b>ADA DELEGATES</b>		
ADA Delegate	*Fred Babinowich	609-802-3699
ADA Alternate Delegate	Kaitlin Small	609-896-0529
<b>MDS COMMITTEE CHAIRS</b>		
Chair, Program Committee	Mariya Brown	908-243-0500
Chair, Nominations Committee	Suzanne Reinhardt	609-924-1975
Chair, Membership Committee	Janhavi Rane	609-529-2258

2019-20 MDS COMMITTEE CHAIRS	Name	Phone number
Chair, Budget Committee	Michael Scalia	319-594-1599
Chair, Sponsorship Committee	Ronald Saffar	609-883-3636
Chair, Bylaw Committee	Open Position	
NJDA DELEGATES		
Chairperson, NJDA Delegates	Open Position	
	Sidney Whitman	609-203-1763
	Fred Babinowich	609-802-3699
	Janhavi Rane	609-529-2258
	Tom Morgenstern	609-203-4407
	Ronald Saffar	609-883-3636
	Lorraine Kosztyu	609-896-1050
	Mariya Brown	908-243-0500
	Suzanne Reinhardt	609-924-1975
NJDA ALTERNATE DELEGATES		
	Michael Slomovitz	609-883-0801
	Steven Slomovitz	609-883-0801
	Fred Weiss	
	Michael Scalia	319-594-1599
MEMBERS AT LARGE		
	*Sidney Whitman	609-203-1763
	*Mariya Brown	908-243-0500
	Tom Morgenstern (Advisory)	609-203-4407
	James Altomare	609-921-1020
<b>*Has Exec. Board voting rights</b>		

## NJDA BUILDING CAMPAIGN

### Council on Dental Benefits



**DR. SID WHITMAN**  
NJDA Delegate  
Dental Benefits Program  
Council Member

The NJDA building renovations are in the final stages. The updated facility will enhance our image with the both the membership and the public. Everyone who has seen it has been thrilled with its modern and spacious design. The building is a reflection of how we want to be perceived as a profession and it is your home and your component's voice on policy and implementation and initiatives.

The renovation was designed with improved technological capabilities to run meetings more efficiently. There is increased meeting space which can be used to generate non-dues revenue and can accommodate more people so that larger events can be hosted in house and the savings passed on to our membership.

The campaign goal is \$750,000. We are more than halfway there. Strong support from you will help insure the sustainability of our organization. Our goal is 100% support from our full membership. Payment arrangements have been designed to be extremely flexible. They can be made in a lump sum or spread over a 5 year period.

This project will go a long way in assuring the long term sustainability of NJDA. In the coming weeks, you will be hearing from a representative of our capital Campaign Committee. We look forward to you joining us in supporting our commitment to the future of NJDA and the profession.

When you document your patient record you must document the medical necessity for a procedure. It is not enough to document what you did; you must also document why you did it. For example why radiographs were necessary or why you chose to do a crown. Each patient should have a caries risk assessment. Dentists are being audited by various agencies.

### Some glimpses of the NJDA Officer Visitation on 9/17/19



Keep updated about MDS meetings and events, follow Mercer Dental Society on Facebook