



# Mercer Dental Society

NOVEMBER 2018

[www.mercerdentalsociety.com](http://www.mercerdentalsociety.com)



## PRESIDENT'S MESSAGE

Thanks to all who attended our opening meeting of the year. Dr. Rossi the president elect spoke about the importance of Mercer Dental Society and its local role in uniting dentists. We provide you the forum to meet and discuss the issues important to you in the community. NJDA can be our champion but MDS is where we foster community. At the meeting I personally was able to meet newly practicing dentists, an enthusiastic student Liaison from Rutgers Dental School and for the first time put a face to some of the names that I regularly hear or see. These evening meetings are the chance for you to do the same. Join us and make a promise to yourself to meet someone new and catch up with your team of colleagues. Opportunities await, mark your calendar and RSVP- see you soon.



**DR. SUZANNE REINHARDT  
DMD  
PRESIDENT**

### IN THIS ISSUE:

2018-19 MDS Calendar

2018-19 Member Meeting Dates/ Speakers

Trustee Report

NJDA Annual Session Report

Council on Government & Public Affairs Report

2018-2019 Mercer Dental Society Executive Committee

MDS Sponsors

## Mercer Dental Society 2018-19 Calendar

Tuesday, Nov. 13<sup>th</sup>, 2018

### DENTAL MALPRACTICE

Theodore Passineau JD  
(MedPro Insurance Group)

Tuesday, Jan 15<sup>th</sup>, 2019

### NEW INTERVENTIONS IN CARDIOLOGY AND THEIR IMPACT ON DENTISTRY

Dr. Kristopher Young DO Cardiologist

Tuesday, March 19<sup>th</sup>, 2019

### TRAUMATIC AND REGENERATIVE 3-D ENDODONTICS

Dr. Brian Trava, DMD  
Endodontist

Tuesday May 21<sup>st</sup>, 2019

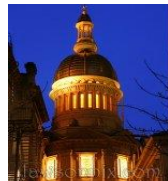
### DENTAL INSURANCE

Dr. Joan Monaco, NJDA

### ALL MEETINGS

6:30 pm to 9:30 pm

Stone Terrace, 2275 Kuser Road Hamilton, NJ 08610



## ALL MEETINGS

**MEMBERS: ALL MEETINGS & DINNERS ARE COMPLIMENTARY**

Email RSVP To: Jennifer Moffett, Executive Secretary, MDS [execsec.mds@gmail.com](mailto:execsec.mds@gmail.com) or mail to the address below

**NON MEMBERS: FIRST MEETING IS COMPLIMENTARY AFTER THAT \$55**

Make payments at [www.mercerdentalsociety.com](http://www.mercerdentalsociety.com)  or mail checks to the address below

Ms. Jennifer Moffett  
Executive Secretary, Mercer Dental Society  
225 Masterson Court, Ewing, NJ 08618

**TUESDAY, NOVEMBER 13<sup>th</sup>, 2018**

**6:30 PM TO 9:30 PM**

**STONE TERRACE**

**2275 Kuser Rd, Hamilton, NJ 08610**



**THEODORE PASSINEAU JD**



## DENTAL MALPRACTICE

**THEODORE PASSINEAU JD**  
**(MedPro Insurance Group)**

Theodore (Ted) Passineau has worked in the field of medical professional liability since 1987. During that time, he has worked as a medical malpractice defense attorney, Risk Management Consultant, Director of Risk Management, and Director of Continuing Medical Education for both doctor-owned and commercial professional liability insurers. In his career, Ted has provided risk management instruction to thousands of physicians, dentists and hospital staffs across the United States and internationally, and has written extensively on various professional liability-related topics.

Ted's credentials include a J.D. from the Thomas M. Cooley Law School, his HRM designation from MMI/Chicago Medical School, the RPLU designation (Registered Professional Liability Underwriter) from PLUS (the Professional Liability Underwriting Society), his CPHRM designation, and he is a Fellow of ASHRM.

Ted has also been trained in Healthcare Mediation and Conflict Resolution by the Harvard School of Public Health, and Clinician-Patient Communication by the Institute for Healthcare Communication. He is an Adjunct Professor at Cooley Law School, where he received the "Zenith Award" for effective teaching.

Ted is currently a Senior Patient Safety and Risk Consultant for Medical Protective, providing risk management services for Michigan, Pennsylvania and a large segment of MedPro's dental clients.

**TUESDAY, JANUARY 15<sup>th</sup>, 2019**

**6:30 PM TO 9:30 PM**

**STONE TERRACE**

**2275 Kuser Rd, Hamilton, NJ 08610**



**Dr. Kristopher Young, DO  
Cardiologist, Capital Health**



## **NEW INTERVENTIONS IN CARDIOLOGY AND THEIR IMPACT ON DENTISTRY**

Dr. Kristopher Young is medical director of the Cardiac Rehabilitation Center, located at Capital Health Medical Center – Hopewell and a board certified cardiologist at Capital Health – Heart Care Specialists.

In 2013, Dr. Young helped establish the first accredited Chest Pain Center in the region at Capital Health, which manages heart attacks with increased speed, resulting in quicker, and more complete, recovery for patients.

In his current role, he oversees Capital Health's Cardiac Rehabilitation Center, which provides individually prescribed education and exercise for people with heart disease who are recovering from a heart-related illness, surgery or other treatment procedures.

He received his medical degree from Philadelphia College of Osteopathic Medicine and completed his residency and internship in internal medicine at St. Luke's Hospital of Bethlehem, PA. He completed his fellowship training in cardiovascular disease and level III echocardiography at Deborah Heart and Lung Center in Browns Mills, NJ. He is board certified in cardiology, echocardiography, and nuclear cardiology.

Dr. Young also lives a heart-healthy lifestyle as an avid skier and cyclist. He, his wife and three children reside in Pennington, NJ.

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## SEPTEMBER 12, 2018 NJDA BOARD OF TRUSTEES MEETING REPORT



**DR. LORRAINE KOSZTYU**

The 2019 budget was reviewed, discussed and agreed upon. It will be presented at the House of Delegates meeting on November 14<sup>th</sup> for final approval and vote. If anyone is interested in a copy of the proposed budget, please contact me.

The Dental Lifeline Network needs \$9,500 for the year to continue the staff salary.

- A new line item on the dues statement was requested and approved. Discussion was made as to what suggested amount would be reasonable in order to guide members as to a donation amount.
- It was requested of all components to donate \$1,000 ASAP to the fund.
- To participate call (732)821-3057. Patients are assigned to the doctor and lab bills are waived by participating labs. The program is built on donated dental care.

The renovation will cost approximately \$500,000 and will hopefully begin next summer. This will bring our NJDA building up to ADA standards and make it up to date and more attractive and suitable for meetings of all kinds.

It was recommended that the Editor be a non-voting member of the Board.

Dr. Walter Chinoy officially resigned in writing as Speaker of the HOD but with the possibility of attending the November meeting as his last with his health being the deciding factor.

Mr. Meisel stated that nothing of significance occurred at the last State Board meeting.

Next meeting following the House of Delegates meeting in Edison, NJ on November 14, 2018



### NJDA ANNUAL SESSION UPDATE: DR. MICHAEL SCALIA

Plans for the 2019 Garden State Conference and Expo are moving forward nicely. Dates are set for Thursday, May 2nd and Friday, May 3rd. The NJDA House of Delegates meeting is currently scheduled for late afternoon on Friday, May 3rd from 3-5 PM. Class topics will include: Airway orthodontics, sedation options, restorative implantology, the cracked tooth, practice transitions and more! Pricing will be a-la-carte and registration fee will be \$25. The Council for Annual Session and the NJDA Board of Trustees' is considering changing the format and location of future Garden State Dental Conferences to be able to offer a more relevant experience for our members. I look forward to seeing everyone in Newark in May, 2019.



**COUNCIL ON DENTAL BENEFITS & DENTAL LIFE LINE NETWORK**  
**DR. SID WHITMAN**

**Update on Safety and Medicaid Peer Review resolutions. The ADA BOT are in favor. Will come to the HOD**

**Expect the Peer Review resolution to go thru on consent. May have more questions about safety resolution.**

**Dentists do not know what they do not know. Not only sedation. Burns, dropped instruments swallowing crowns, teeth etc. There is a course on safety in dentistry Dec. 9 in Orlando.**

**Action Steps for educating students/new graduates about medical necessity and caries risk assessment. Will develop 1/2 hour presentation for the above. Need the help of Deans and ASDA, ADEA**

**Audits : Must document Medical Necessity and CRA.**

**ADA Credentialing Clearing House: Almost 48,000 either completed or nearly completed. Almost 16,000 more in the pipeline.**

**Pending state Medicaid work requirements. In some state requiring people to work in order to get benefits.**

**A move towards value based incentives for dentistry.**

**Aligning Dental Payments with periodicity schedules. Please keep in mind that medical necessity trumps all else. The HMO's periodicity schedules should be seen as a floor not a ceiling on benefits. CMS says to look at existing guidelines of AAP and AAPD when setting periodicity policies. Especially when it comes to risk assessment and follow up care.**

**ADA News just recently discussed the ADA Medicaid Provider Reference Guide which is regularly updated. Had discussion of the on line webinar, "Maintaining your Sanity as a Medicaid Provider".**

**My group will be speaking at the ADA Meeting in Hawaii.**

**Recently spoke in Orlando to the Florida Dental Association and in Michigan to the Prime Care Association.**

**Asked for statistics on how many Medicaid children under 21 received either oral sedation, IV sedation or general anesthesia either in office or surgi-center or hospital for a dental procedure. Close to 6700 for the fiscal yr. 2016- 2017. When we talk about working together for the betterment of the patient sometimes more talk than substance. I had to file under the Freedom of Information Act to get this number.**

**Dental Life Line Network: 24 Million worth of services were being done now \$700,000. Why? 80-40-32-20 12. With donations now up to 16 Hrs. NJDA gave 2500 plus will appear as a voluntary item on dues statement. Local Dental societies are giving. Ocean, Union, 7 entities have said they will give money.**

**Aetna: Discussed post and core code and potential change to claim review policy by carrier to submit pre-op and post-films to make a benefit determination.**

**Guardian Policy- Frequency of perio scaling/ root planning. Discussed 4346- frequency issue. Increased requests for supporting documentation. Must document medical necessity.**

**Leasing Bill**

**State Dental Director: funds have been allocated for a state dental director. Expect a person to be name by Dec. The job has been posted. Also looking for a hygienist to replace Bev Kubiak who ran sealant programs**

<b><u>MDS OFFICER POSITIONS</u></b>	<b>2018-2019</b>	<b>Phone number</b>	<b>Email</b>
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Past President	*Ronald Saffar	917-664-9473	<a href="mailto:drsaffar22@gmail.com">drsaffar22@gmail.com</a>
Vice President	*Dana DiGerolamo	609-586-6603	<a href="mailto:drromano@hamiltodontal.com">drromano@hamiltodontal.com</a>
Secretary	<b>Open</b>		
Treasurer	*John Lu	609-306-7385	<a href="mailto:jluperio@aol.com">jluperio@aol.com</a>
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Dental Benefit Programs	Sidney Whitman	609-203-1763	<a href="mailto:sidneywhitman@aol.com">sidneywhitman@aol.com</a>
Government & Public Affairs	Fred Babinowich	609-802-3699	<a href="mailto:f.p.babinowich@comcast.net">f.p.babinowich@comcast.net</a>
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Judicial Council	Janhavi Rane	609-529-2258	<a href="mailto:ranesdental@aol.com">ranesdental@aol.com</a>
Annual Session	Michael Scalia	319-594-1599	<a href="mailto:smilemichael@me.com">smilemichael@me.com</a>
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NJDA State Trustee	*Lorraine Kosztyu	609-213-2040	<a href="mailto:lorrainekosztyu@verizon.net">lorrainekosztyu@verizon.net</a>
NJDA Alternate Trustee	Janhavi Rane	609-529-2258	<a href="mailto:ranesdental@aol.com">ranesdental@aol.com</a>
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<b><u>MDS COMMITTEE CHAIRS</u></b>			
Chair, Program Committee	Mariya Brown	609-731-5646	<a href="mailto:mebrowndmd@gmail.com">mebrowndmd@gmail.com</a>
Chair, Nominations Committee	<b>Open</b>		

Chair, Membership Committee	Janhavi Rane	609-529-2258	<a href="mailto:ranesdental@aol.com">ranesdental@aol.com</a>
Chair, Sponsorship Committee	Ronald Saffar	917-664-9473	<a href="mailto:drsaffar22@gmail.com">drsaffar22@gmail.com</a>
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	<u>Open</u>		
	<u>Open</u>		
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	* Mariya Brown	609-731-5646	<a href="mailto:mebrowndmd@gmail.com">mebrowndmd@gmail.com</a>
	* Janhavi Rane	609-529-2258	<a href="mailto:ranesdental@aol.com">ranesdental@aol.com</a>
	* Michael Scalia	319-594-1599	<a href="mailto:smilemichael@me.com">smilemichael@me.com</a>
	Tom Morgenstern (Advisory)		<a href="mailto:tommorg2@yahoo.com">tommorg2@yahoo.com</a>
* Has Exec. Board voting rights			

# MDS MEMBER MEETING 9/20/18 NJDA OFFICER VISITATION



## MERCER DENTAL SOCIETY 2018-19 SPONSORS

