



Mercer Dental Society

NOVEMBER 2016

www.mercerdentalsociety.com



LORRAINE KOSZTYU, DMD
PRESIDENT
MERCER DENTAL SOCIETY

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PRESIDENT'S MESSAGE

Finally, election time has arrived. As an NJDA member, rest assured that the NJDA has got your back. Meaning, the NJDA has valuable relationships with political decision makers in our state. Dentistry has to be sure that our positions on everything from being small business owners to the practice of dentistry and everything in between are understood by our local and state representatives. Things that might seem obvious to you or me, are not to a lay person. This support system for us goes all the way to the federal level. We have a strong local voice which suits our needs in New Jersey however, we have to remember and appreciate that we are part of a bigger picture. This is why we are NJDA/ADA members. On this note, should you have any questions regarding candidates and their historical or potential positions regarding our profession or related matters do not hesitate to contact our full time advocate Jim Schulz. He has your back.

At November's meeting, another NJDA staff member, Joan Monaco, will speak on dental insurance benefits. This will be an excellent talk for staff to attend. Bringing in the new year will be Dr. Jessica Wollenburg speaking on oral pathology at the January meeting.

As always, I and the Executive Board (EB) look forward to seeing members and their staff at meetings. You, yes you, are welcome to attend an EB meeting at my office. Pizza will be served. The next two are 11/8 and 1/11 at 6:30 pm. Come see what it's all about. Perhaps you might enjoy it so much that you would want to consider being a Member at Large. That is where we all started. Please utilize our website for information and to pay on-line for meetings.



RON SAFFAR, DDS
VICE PRESIDENT
MERCER DENTAL SOCIETY

Lastly, I am pleased to announce that Dr. Ron Saffar has accepted the position of VP for this year. He is a Past President of Hudson County Dental Society and we are fortunate to have his experience and desire to serve.

Respectfully Submitted By Lorraine Kosztyu

Mercer Dental Society 2016-2017 Calendar

<p>Sept 20, 2016</p> <p>6:30-9:30pm KC Prime, 4160 Quakerbridge Road Lawrenceville, NJ 08648</p>	<p>Welcome Back! Get updated: Officer visitation and Mr. Arthur Meisel, Executive Director, NJDA (D) (1 CE) Recognition of members achieving Life Membership this year</p>	<p>January 17, 2017</p> <p>6:30-9:30 pm KC Prime</p>	<p>Jessica Wollenburg DMD</p> <p>Oral Pathology and Oral Cancer (D,A,H) (2 CE)</p>
<p>October 18, 2016</p> <p>6:30-9:30pm Princeton Hyatt 102 Carnegie Center Dr, Princeton, NJ 08540</p>	<p>Stephen Weinberg DMD, Veneers and Cosmetic Restorations (D, A) (2 CE)</p>	<p>Feb 21, 2017</p> <p>6:30-9:30 pm KC Prime</p>	<p>Diabetes and the dental practice sponsored and presented by Colgate speaker (D,A,H) (2 CE)</p>
<p>Nov 15, 2016</p> <p>6:30-9:30pm Princeton Hyatt</p>	<p>Joan Monaco, Dental Insurance Benefits sponsored by BOA and given by NJDA staff. (D,O) (2 CE)</p>	<p>March 21, 2017</p> <p>6:30-9:30pm KC Prime</p>	<p>Leora Walter DDS Ceramics (D,A) (2 CE)</p>
<p>April 21, 2017</p> <p>7:00 pm Colonial Lanes 2420 Brunswick Ave, Lawrenceville, NJ 08648</p>	<p>Staff Appreciation Bowling Night</p>	<p>May 16, 2017</p> <p>6:30-9:30pm KC Prime</p>	<p>Marc Gottlieb DDS Dental pearls you can use in your practice today (D) (2 CE)</p> <p>Induction of Officers for 2017-2018</p>

Invest in yourself and your profession! \$45 members \$55 nonmembers
 D=dentist H=hygienist A=assistant O=office staff
 Keep updated and make payments @ mercerdentalsociety.com
 Contact: Jennifer Moffett execsec.mds@gmail.com

***2017 Garden State Dental Conference and Expo May 5 and 6 Newark Liberty International Airport Marriott Keynote: Steven Chu**

**MDS Executive Committee
 2016-17 Meeting Dates**

**Sept 13th, Oct 4th, Nov 8th, Jan 11th, Feb 7th,
 March 14th, April 11th, May 9th**

TUESDAY, NOV. 15th, 2016

6:30 pm to 9:30 pm



Joan M. Monaco D.M.D.

Register and pay for
upcoming member
meetings at
mercerdentalsociety.com



**HYATT, 102 CARNEGIE CENTER DRIVE, PRINCETON NJ 08540
2 CE (Dentists, Office Staff)**

**NJDA'S DENTAL BENEFITS PROGRAM
THE YEAR IN REVIEW**

Course Description: We will also discuss EOB reform and non-covered services legislation. The course will give an overview of the changes that have occurred with regard to insurance reimbursement policies and third party payers. The course will simplify the guidelines and policy changes for claim review and reimbursement by carrier. As well as update dentists on significant changes with regard to the newly released and most recent CDT Dental Codes

Learning Objectives: Establish a clear understanding of the requirements of third party payers with respect to claim submission and claim review policies. Complete review of the new 2016 CDT code revisions, deletions and additions, as well as potential changes to the EOB regarding NJ's Non Covered Services Legislation.

Mail Checks For Registration To:

**Ms. Jennifer Moffett, Executive Secretary, Mercer Dental Society
8131 Town Court North, Lawrenceville, NJ 08648**

**Name of the Practice:
Number of Doctors/Staff Attending:
Total Amount Enclosed:**

TUESDAY, JANUARY 17th, 2017

6:30 pm to 9:30 pm



DR. JESSICA WOLLENBERG, DMD

Dr. Wollenberg is a clinical assistant professor at the NYU College of Dentistry. She is responsible for the oral pathology curriculum for the Oral and Maxillofacial Surgery residents at St. Luke's Hospital in Manhattan. She has also given numerous lectures in New Jersey and New York.

Dr. Wollenberg is a Diplomate of the American Board of Oral and Maxillofacial Pathology, and a Fellow of the American Academy of Oral and Maxillofacial Pathology. As a fellow she received the academy's prestigious Shafer Award. She also is a member of Omicron Kappa Upsilon National Dental Honor Society, ADA, NJDA, and Tri-County Dental Society.

**KC PRIME, 4160 Quakerbridge Road, Lawrenceville, NJ 08648
2 CE (Dentists, Assistants, Hygienists)**

Course Description:

Diagnosis and Treatment of Oral Mucous Membrane Diseases

Discussion of the differential diagnosis and current therapeutic approaches utilized in the evaluation and treatment of the most common oral mucous membrane diseases. Topics include herpes virus infection, aphthous stomatitis, desquamative gingivitis, candidiasis, and benign migratory glossitis.

Oral Premalignant Lesions and Oral Cancer

A review of the clinical presentation, etiology, and mimics of premalignant and malignant lesions of the oral cavity.

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Executive Secretary, Mercer Dental Society
8131 Town Court North, Lawrenceville, NJ 08648**

**Name of the Practice:
Number of Doctors Attending:
Number of Staff Attending:
Total Amount Enclosed:**

ADA DELEGATE REPORT

10/1/16

Sid Whitman

Jeffrey Cole our Fourth District Trustee is finishing his term and is considering running for ADA President-Elect. Richard Kahn has been nominated by New Jersey to take his position. Other states are going to nominate candidates and the new Trustee will be chosen at our caucus at the ADA meeting in Denver.

The ADA has started a clearing house for dentists to improve the credentialing process with insurance companies. To date 2500, have signed on. It is a free service.

The ADA is working hard to address the nuances of managing dental pain in its Opioid Prescription Education and Training Programs. Several new schools are opening in the near future.

If you are part of any health program which receives funds from the government you are subject to Section 1557 of the ACA. Section 1557 provides that an individual shall not be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any health program or activity, any part of which is receiving Federal financial assistance. If a person requires language translation it must be provided as an example. NJ Family Care has a contract with the MCO's which says that they must provide the translation services. However, if FFS the dentist must provide the service.



Dr. Whitman received Special Recognition at the 2016 Shils Annual Awards in Philadelphia for leadership and advocacy for children's oral health in Delaware Valley and New Jersey

The ADA will be proposing a ten dollar dues increase at the Annual session this year. This will be the first dues increase in several years. One of the items discussed at the meeting will be the proposed revisions to the ADA Sedation and Anesthesia Guidelines (Resolution 37). The ADA is proposing resolutions concerning inappropriate or intrusive positions and practices by third party payers. Examples of which are down coding, bundling of procedures, limiting benefits for non covered services, least expensive alternative treatment clauses, most favored nation clauses the require a dentist to give beneficiaries of a dental plan the same lower fee that the dentist may have charged another patient.

TRUSTEE REPORT

10/5/16

Fred Babinowich



There were two recent meetings of the Board of Trustees of NJDA. I was unable to attend the one at the end of August because I was on vacation in Alaska and no you cannot see Russia from Sarah Palin's kitchen. I was able to attend the meeting in September and these are the highlights.

There is a major concern in America on the overdosing from prescription medication. Lately there have been numerous articles in the major papers detailing this problem and placing the blame on the medical and dental professions. Posters have appeared in New York subways and buses linking the problem to dentistry. Senator Durbin from Illinois went on record in the senate to state that over prescription by dentistry and medicine were the major causes of the problem.

At the present time there are various forms of legislation at the federal and state levels attempting to address this problem. In the state of New Jersey there are presently 40 pieces of legislation on the matter. The legislation ranges from requiring dentists to take continue education to requiring consulting with patients you are prescribing the medication to mandatory use of the state's web site on a patient's drug history. Whatever bill is finally passed you can bet that it will require more regulation and time taken away from treating our patients. NJDA is trying to take a proactive stance on this matter.

We feel it is important that our legislators see that organized dentistry is at the forefront in preventing this problem. NJDA has held meetings with several community groups that are involved with this problem. NJDA is working on a consent form that will be given to patients who are prescribed schedule II medication. Also at the NJDA website you can find more information on this matter. From recommendations by the CDC and ADA and when to prescribe schedule II medication and at what dose to how to register on the state web site regarding monitoring prescription medication. I would encourage you to go to this web site and learn more on this matter.

Another matter that was discussed was the 2017 budget. It seems that we will be having a surplus. This is good new since for the past few years we have been having shortfalls. Only by taking money from the available reserves and by raising the dues have we been able to avoid a deficit. NJDA intends and taking some of the surplus and building up the reserves. Other monies will be spent on establishing a plan for the renovation of the NJDA building.

As anyone who has been up a NJDA will know the building needs work to update the facilities and make it more useful for the members. We need new rugs, a renovated bathroom, fixing up the reception area and conference room and library. Also the parking lot needs to be repaired and work needs to be done on the wiring to bring it up to date. The board decided to allocate money for the renovation of the entire building. Once we have the plan we can then decide how to stage the renovation.

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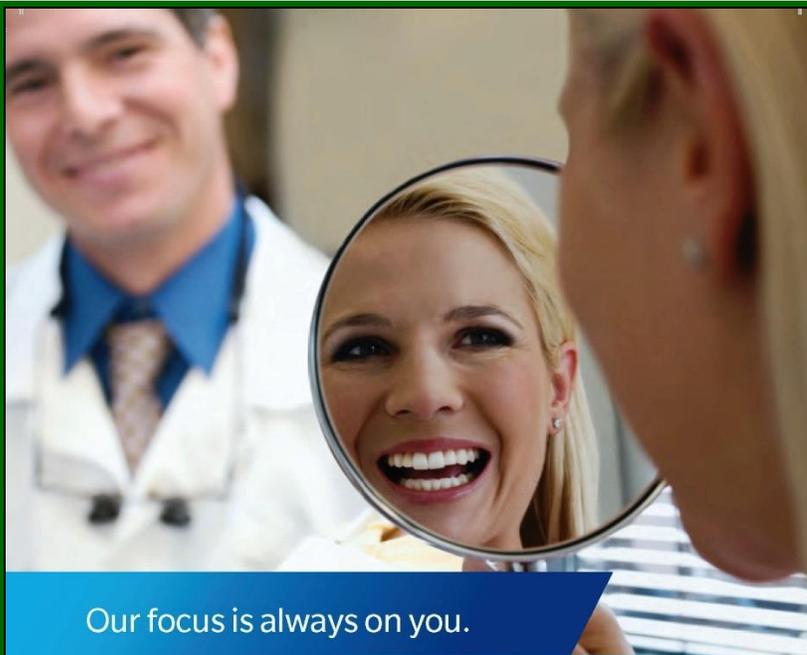
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UPCOMING MEETINGS...

Oct. 18th 2016 • Jan. 17th 2017

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800.523.0968 ext. 306

Dr. Marvin Fishmann

Dr. Fishmann attended Temple University. He served as President of the Mercer County Dental Society and President of the NJDA (1967-'68). He also served as a VICE PRESIDENT OF THE ADA (1971-'72).



IN MEMORIAM

Dr. Robert Fischer

Dr. Fischer practiced Oral Surgery in the Trenton area for 35 years. He was PRESIDENT of the MERCER COUNTY DENTAL SOCIETY in 1975.



IN MEMORIAM



Some Moments from Sep. 20th, 2016 MDS Member Meeting & Meeting Summary

Thanks to all that attended the September meeting at KC Prime.

Dr. Giorgio DiVincenzo-President of NJDA, Dr. Mark Vitale-President Elect of the NJDA, Mr. Jim Schultz Director of Government and Public Affairs and Mr. Art Meisel, J.D. Executive Director NJDA were our special guests who attended to inform members of the current concerns for practice of dentistry in New Jersey and all that is being done for us regarding these. There was an excitement and passion in their discussion about all that is available to us as members of organized dentistry. Dentistry is changing and the ADA and NJDA are evolving too. They encouraged members to start on a personal level to make themselves feel more connected so invite some of your friends/colleagues to catch up with and join us for dinner at the next meeting!

Suzanne Reinhardt



MERCER DENTAL SOCIETY EXECUTIVE COMMITTEE 2016-17



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COUNCIL ON ANNUAL SESSION UPDATE

The 2017 Garden State Dental Conference and Expo will be on May 5th and 6th at the Newark Liberty Airport Marriott. The \$25 registration fee includes parking, breakfast, afternoon coffee breaks, Lunch and Learns, CE campfire sessions, access to the vendor floor and so much more. Friday Courses are run all day, with Saturday courses scheduled as a half day. Following the Saturday courses, the NJDA House of Delegates meeting will be held.

Your Keynote Speaker will be Dr. Steven Chu discussing implant failures in the esthetic zone as well as immediate implant placement in the esthetic zone. There are many other courses being given with a strong emphasis this year on clinical topics including: Advancements in Bonding, Oral Mucosal Disease, Sleep apnea, the Digital Workflow and Endodontics as well as featuring several emergent speakers.

Additionally, Friday morning will bring with it a special session with NJ's Oral Health Coalition who will be discussing "Maintaining your sanity as a Medicaid provider". Friday nights event will feature a dinner, a dental band AND a headline act which will soon be announced. Please bring yourselves and your team to this fun and informative 2017 event. We hope to see you there.

MICHAEL SCALIA



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