

Mercer Dental Society



April 2014

Presidents Message

*Hello Doctors,
This will probably be my last message to all of you as President for Mercer County Dental Society. It was an honor to have served in the position for 3 years and now I am handing it over to the capable hands of Dr. Michael Scalia, who has already assumed so much of the society's responsibility in a short time. We had an increase in membership this year and I have to thank my awesome executive committee for all the efforts and time they spent in recruiting new members. NJDA has commended us on this achievement in the last issue of the NJDA Advocate as exemplary for other societies. As the year ends we are looking forward to two more dinner meetings and a happy hour to meet new members and non members probably in June. Unfortunately Staff Appreciation Night has been moved to Fall as it was clashing with Good Friday and the new date will be announced soon. Hope all of you are getting our email blasts as it's the best way to stay in touch especially over the summer. If not, please reach out to Jennifer Moffett, our executive secretary at execsec.mds@gmail.com. Please also check out the new slate of Executive Committee members, Council positions, Delegates and Trustees for mercer for 2014-2015. It's a good idea for members to be aware of our representation at County and State levels. Once again, I enjoyed my tenure as president, learnt a lot along the way and look forward to continue being involved in mercer and organized dentistry. Thanks for the opportunity to serve such a fine group!*

*Best Regards
Janhavi Rane*



**COME OUT & JOIN US
FOR MDS HAPPY
HOUR FOR MEMBERS
& NON-MEMBERS**

**Please invite your non-member
colleagues!**

**We will provide information about
general benefits of membership.
Light fare provided by MDS.
Cash bar.**

Thursday, June 6th, 2014

Time: 6:00pm

Place: Salt Creek Grille

**1 Rockingham Row,
Princeton, NJ 08540**

(609) 419-4200

For information contact:

Jennifer Moffett

805-294-3078

execsec.mds@gmail.com

ADA Delegate Report

The Oral Health Coalition of NJ, NJDA, and the American Academy of Pediatrics have been working together with the PEW Foundation to improve access to fluoridated water in the state. PEW has decided that although they had committed significant funds to the project they are unable to begin any new work that requires funding. We are hoping to make use of the knowledge gained to move our goals in the right direction.

The impact of the Affordable Care Act in terms of increased audits of dentists by various governmental agencies is happening throughout the country. Insurance companies are starting to look at dentistry in a different way than most of us realize. The thought process is that in order to be reimbursed for a procedure it must be a covered service and be medically necessary. Medical insurance has diagnostic codes. We have procedure codes only. Therefore documentation is critical as to the reason for the procedure. This is especially true at this time for governmental agencies such as Medicaid. For every dollar spent on audits \$8.10 is recovered. Failure to have proper document can become a major problem subject to severe fines and penalties. It is amazing how many different agencies are involved in trying to recoup funds. I believe they view this as a significant source of revenue. Please don't shoot the messenger.

There is a perceived access to care issue in our country. As a result several new dental schools are on the horizon.

Dr. Sidney Whitman

Mercer Dental Society 2013-2014 Executive Committee

President: Dr. Janhavi Rane
ranedental@aol.com

President Elect: Dr. Michael Scalia
smilemichael@me.com

Treasurer: Dr. John Lu
jluperio@aol.com

Program Chair: Dr. Janhavi Rane
ranedental@aol.com

Recording Secretary: Dr. Anthony A. Prousi
aprousiomscnj@gmail.com

NJDA Trustee: Dr. Fred Babinowich
f.p.babinowich@comcast.net

ADA Delegate: Dr. Sidney Whitman
sidneywhitman@aol.com

NJDA Alt. Trustee: Dr. Lorraine Kosztyu
lorrainekosztyu@verizon.net

Editor: Geetu Gupta
geeturanedental@aol.com

Executive Secretary: Jennifer Moffett
execsec.mds@gmail.com

Members At Large:

Dr. Tom Morgenstern
Dr. Jonathan Sasportas
Dr. Khurram Sheikh

MERCER DENTAL SOCIETY SCHEDULE

4/29/14

Member Presentation Night (Rescheduled from 1/21/14)

6:30pm to 9:30pm

3 CE Credits

\$35 members, \$45 at door
& non members

Hyatt, 102 Carnegie Center
Princeton, NJ 08540

Members Presenting:

Dr. Mark McDonough

Dr. Anthony A. Prousi

Dr. Sean A. Bradley

Dr. Karen DeSimone

Dr. Michael Scalia

5/20/14

Dr. Thomas Viola Pharmacology Breakthroughs For Dentistry

3 CE Credits

6:30pm-9:30pm

\$35 members, \$45 at door
& non members

Hyatt, 102 Carnegie Center
Princeton, NJ 08540

For information contact:

Jennifer Moffett

805-294-3078

execsec.mds@gmail.com

Mail Checks For Registration To:

Mercer Dental Society

Dr. John Lu

**133 Franklin Corner Road
Lawrenceville, NJ 08540**

Positions for Executive Board, State Councils, Trustee and Delegates in Mercer Dental Society, 2014-2015

Hello to all of our Mercer Dental Society members. I hope you are all well and enjoying the warmer weather. You will find below the current state of our representative positions. Please note that there are a few open positions - **IF YOU WOULD LIKE TO NOMINATE SOMEONE FOR ANY OF THESE OPEN POSITIONS, OR IF YOU YOURSELF ARE INTERESTED, PLEASE CONTACT DR. RANE OR MYSELF.**

As we grow our Society we will need officers in place who want to contribute to our growth - please help us grow into a force that allows us to best represent our own interests and manage ourselves as a profession. This is a responsibility that falls on all of our shoulders. The commitment to just be a member speaks volumes to groups with whom we interact. That said, please talk with your non-member Mercer Society dentist friends (don't forget, Mercer Dental Society includes, geographically, a large swath of Hunterdon County as well and urge them to join organized dentistry - their membership will help our profession to continue to be one of the most amazing professions to which one can dedicate themselves.

Thank you. Michael Scalia

2014 Annual Session at Revel, Hotel and Casino

The 2014 Annual Session (June 27 and 28) promises to be a great happening. Here is a brief update for anyone who is interested in attending.

As you probably know, registration is open. However, online registration (and with it, free registration) ends on June 6. After this you must register on site, for an additional fee of \$25.

Rooms at Revel are at a conference rate until 5/26 at which time the rooms blocked/reserved for Annual Session will no longer be available.

Parking at the hotel will cost \$5 for conference attendees. Please keep in mind that this rate does not allow in and out privileges.

Revel is an enormous venue for us to take advantage - there are 13 restaurants, multiple nightclubs, a spa and many venues for entertainment. You might even decide to take a burlesque lesson at the hotel - it comes with a take home feather boa!

Additionally, there is a Friday night NJDA dessert reception for all to attend (see registrations guide) as well as the Presidents Dinner Dance and other fun activities.

This is in addition to a plethora of strong speakers and a vendor floor chock full of vendors who are eager to help us with our needs.

Please come and enjoy an event on which the NJDA staff has put fourth so much effort throughout the year to make happen for you and your teams!

Sincerely,
Michael Scalia

Councils

Annual Session	Michael Scalia	609-895-7181
Dental Benefit Programs	Joel Iserson	609-443-1112
Dental Education	<i>Open position</i>	
Government & Public Affairs	Fred Babinowich	609-587-8080
Membership	Anthony Prousi	609-587-2900
Peer Review	David Schor (Tentative)	609-896-0589
Relief	Michael DeLuca	609-586-6603
Judicial	Fred Babinowich	609-587-8080
Nominations	Fred Babinowich	609-587-8080
	Khurram Sheikh	609-586-6603

Trustees

State Trustee	Fred Babinowich	609-587-8080
Alternate Trustee	Janhavi Rane	609-275-1777

Delegates

ADA Delegate	Sidney Whitman	609-586-6603
ADA Alt. Delegate	Fred Babinowich	609-587-8080

NJDA Delegates	Jonathan Sasportas (Chair)	609-587-2900
	<i>Open position</i>	
	Fred Babinowich	609-587-8080
	Adam Klein (Tentative)	609-655-3551
	Lorraine Kosztu (Tentative)	609-896-1050
	Thomas Morgenstern	609-586-6603
	Janhavi Rane	609-275-1777
	Sidney Whitman	609-586-6603
	Michael Scalia	609-895-7181
Anthony Prousi	609-587-2900	

NJDA Alt. Delegates	<i>Open position</i>	
	Kevin Collins	609-586-6603
	Michael DeLuca	609-586-6603
	Joel Iserson (Tentative)	609-443-1112

Executive Committee

Past President	Janhavi Rane	609-275-1777
President	Michael Scalia	609-895-7181
President Elect	Khurram Sheikh	609-586-6603
Treasurer	John Lu	609-396-7386
Recording Secretary	Anthony Prousi	609-587-2900
Program Chair	Khurram Sheikh	609-586-6603
Secretary	Jennifer Moffett	805-294-3078
Editor	Geetu Gupta	609-275-1777

MDS Monthly Executive Board Meeting, April , 2014

Meeting called to order at 6:47pm

Members Present:

Dr. Janhavi Rane, President, Dr. Michael Scalia, President Elect and NJDA Annual Session Council person

Dr. Anthony Prousi, Recording Secretary and NJDA Membership Council person

Dr. Khurram Sheikh, Program and Nominations Chair person

Dr. Thomas Morgenstern, ADA Delegate, Geetu Gupta, Editor

Business:

- Dr. Rane reviewed the new slate of officers for the Mercer Dental Society. (You will find them in a separate article in this newsletter)
- Staff appreciation night for MDS has been moved to October - targeted dates are 10/3 or 10/10 - as we solidify the venue and dates we will initially inform members via email blast. Tentative theme - Casino Night.
- MDS Happy Hour to welcome new members and to enjoy camaraderie with current members. June 5th, (a Thursday night) at the Salt Creek Grille in Forrestal Center - 6PM start time.
- Plans for a MDS website are moving forward. We have identified a vendor and are now in the process of fleshing out the basic pages for a fall 2014 start date.
- Membership meeting dates for next year will be as follows:
- 9/16 Officers visitation
- 10/21, 11/18, 3/19 (a Thursday), 4/21 and 5/19 - these are dates for all of our membership meetings - one will be held on a Thursday (3/19) so please mark your calendar for this change in weeknight).
- 1/20 - Member presentation night
- 2/18 - Our all day practice management/team Seminar.
- 10/3 or 10/10 - Staff Appreciation night TBD
- We are currently setting up speakers for the 2014-15 year. Care Credit has agreed to sponsor our all day speaker should we decide to select from a list of practice management speakers they provide.
- Care Credit, Hyossin and Smile Reminder are vendors interested in sponsoring our membership meetings next year.
- We are considering having one membership meeting next year at a venue nearer the northern side of our geographic boundary – perhaps in Flemington or Ringoes? This will be more convenient for our members whom are located further from our typical meeting space at the Hyatt. Place TBD.
- Similarly, we will also try a member meeting on a Thursday night to perhaps appeal to our members who can't typically attend a Tuesday night meeting due to Tuesday evening office hours. This day will be Thursday, 3/19/2015.
- Dr. Scalia attended the Middlesex Dental Society Executive board meeting last month to generate ideas from this very successful and effective Dental Society - one secret to their success - Long-term member involvement in the leadership roles and the executive board meetings of the Society!!!
- The new email address for our Executive Secretary Jennifer Moffett is execsec.mds@gmail.com. Please use this address when contacting her.
- Next Executive Board meeting will be May 13, 2014

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Saishwari Bankar Thakur, D.M.D. has acquired the practice of

Ronald G. Leese, D.M.D. - North Brunswick, New Jersey

Michael M. Moawad, D.M.D. has acquired the practice of

Mark H. Docktor, D.D.S. - Hoboken, New Jersey

Jay Gohel, D.D.S. has acquired the practice of

Kenneth L. Rosenkopf, D.D.S. - Red Bank, New Jersey

AFTCO is pleased to have represented
all parties in these transitions.

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